

Join For FREE

Walk alongside and guide your New Consultant

1. Get to know your New Consultant

Build the relationship by asking why they joined. Do they have any goals they want to achieve e.g. save for a holiday? Find out more about them e.g family and work.

Create their wishlist of products, starting with their top 10 products.

2. Information they need to know

Explain the Pathway to More Program – provide examples of how they can achieve free products e.g encourage a few friends or family in person to share, collate orders and include their own order, or have an online party.

Invite to Facebook Groups (Team and ANZ Consultant Community)

Update New Consultant Office with bank account details.

3. Open for Business

Organise an online party to let friends and family know they can order through their personal website.

Introduce 'Circle of Influence' friends, relatives, acquaintances, kids friends parents and internet.

Ask if they would like to do bookings.

Share the benefits of setting up an independent Facebook Page and Norwex VIP Group and support if required. A great way to keep their circle of influence up to date.

4. Stay Connected

Ask your New Consultant how they like to connect with you e.g social media, text, email or phone.

Add your New Consultant to your team page or messenger group.

Offer to assist in placing their first order.